

# Building Services & Consultant LLC

**THE HOME PERFORMANCE PEOPLE**

8831 W. Greenfield Avenue

Suite D West Allis, WI 53214

Diagnostic Testing, Inspection and Evaluation  
of Your Home's Performance



# How I Got Here

## “Home Performance Consultant”

- 20 years as insulation contractor in existing homes
- Became a certified “rater” in 1996 as an add on service to the “whole house” insulation contracting work
- Because of the rating process, transformed into consulting homeowners on solving whole house issues – *not just insulation*
- In Sept. 2000, sold the contracting portion of the business and concentrated on the “*consulting*” portion and getting paid for it!

# Home Performance Consulting Business

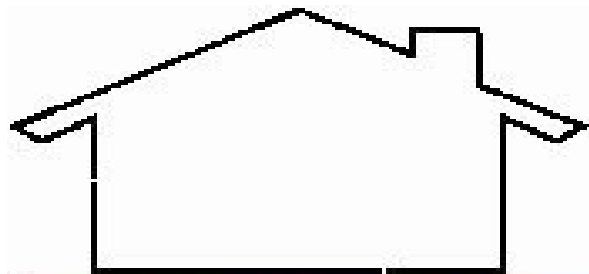
- Initial business focused on providing “*trouble-shooting*” services for the homeowner.
  - moisture on windows
  - ice damming, water intrusion
  - cold drafty rooms
- Expanded into providing overall “whole house” home performance evaluations, rating and recommendations, providing;
  - evaluation and findings report
  - detailed list of recommendations
  - trade specific “scope of work”
  - referred qualified trade specific contractors

# Home Performance Consulting Business

- **Providing follow-up inspection, testing and evaluation (third party quality assurance)**
  - to reassure “combustion safety” conditions
  - to evaluate the effectiveness of recommended improvements
  - to verify that the improvements were completed as specified
- **Expanded into providing Home Performance services for the CONTRACTORS**
  - *Insulation, Heating & AC, and Remodeling Contractors* -
    - encouraging the contractors to consider a Whole House evaluation service package for their customers
    - providing additional combustion safety, durability and energy efficiency recommendations
    - providing the testing-in, testing-out and quality assurance services for their projects

# Home Performance Consulting Business

- Present Business Activity
  - Have 4 full time staff (*all raters*) providing Home Performance Evaluation Services
  - Servicing
    - General public property owners
    - Contractors
      - 4 insulation contractors
      - 3 heating contractors
      - 4 remodeling contractors
  - Providing Training and Technical Assistance Services to other state and community programs



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## Contact Information

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