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California Home Energy
Efficiency Rating Services

A NONPROFIT CORPORATION

HERS Mobile™
**Click Here for Faster,
Easier Verifications**



What's HERS Mobile?

- Simple handheld device that you use in the field
- Small enough to hold in your palm
- Strong enough to store test data
- Smart enough to move your data into the CHEERS Registry



Why We Developed HERS Mobile

- 2005 energy standards create more jobs for raters
- New standards require raters to collect lots more data
- Automation is the key to helping raters keep up



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How to get Started

- Research, Research, Research
- Analyze your organizational processes
- Focus on your priorities
- Set out your strategic goals
- Assemble the team



How to get Started

- Design the solution
- Run a pilot
- Study the results
- Deploy your solution effectively
- Don't stop innovating



How HERS Mobile Helps Raters

- You can finally get rid of that clipboard
- Less manual data entry and administrative costs
- More time in the field making money
- Return on investment of 3-4 months



Continue to Use CHEERS Registry For These Tasks

- Creating Builders, Projects and Plans
- Generating completion report
- Printing CF-4R



Use HERS Mobile for These Tasks

- Creating structures
- Getting your “To Dos”
- Recording Pass/Fail on specific measures
- Entering test data
- Designating structure as Tested or Part of Sample
- “Synching” your field data with CHEERS Registry



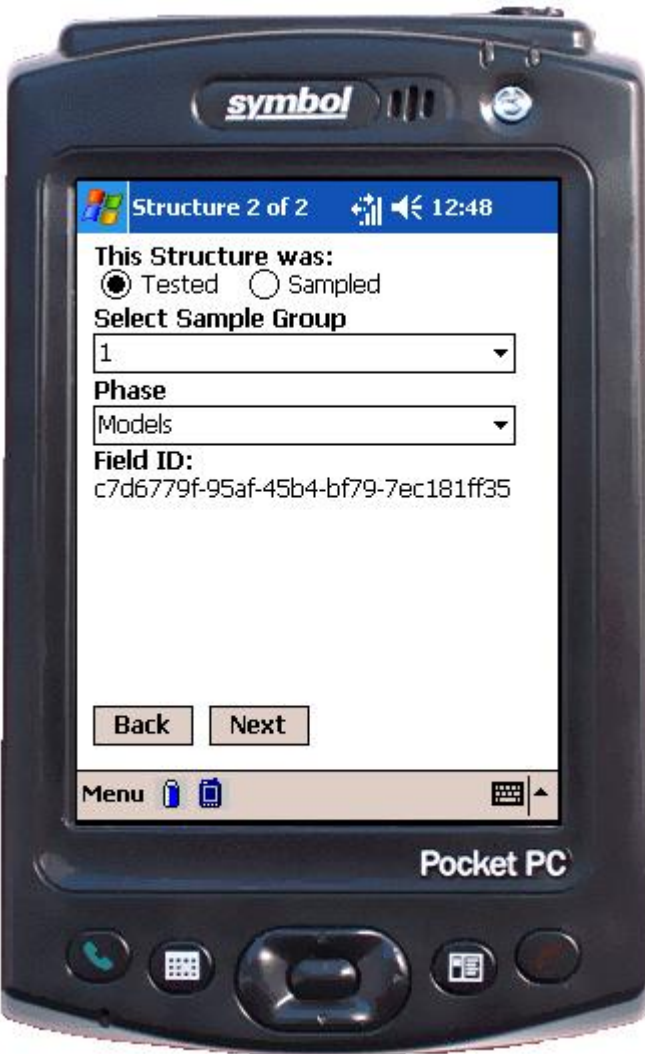
Access Floorplans

- First screen you see when you login
- Shows your floorplans from Registry



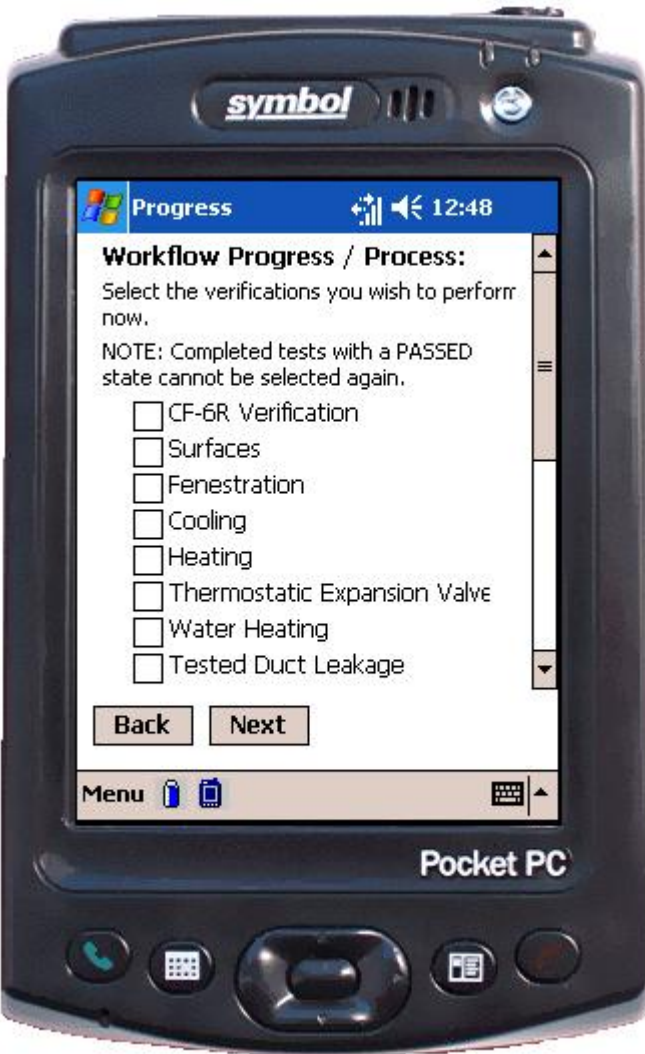
Create New Structure

- Type in Structure Number
- Type in Mailing Address
- Other fields automatically filled in based on project plan



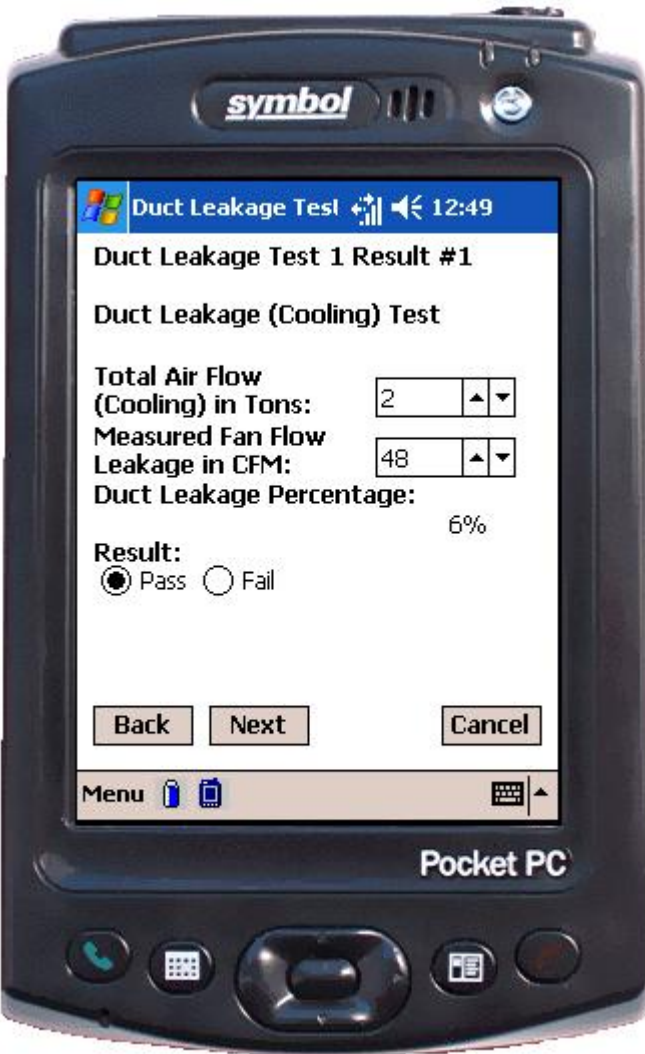
Designate Whether Structure Was Tested or Part of Sample

- Select Tested or Sampled
- Select Sample Group
 - Select from list or “Add New”



Select Your “To Dos”

- Based on structure's Project Plan, electronic To Do list appears
- Put checkmarks next to tasks you want to work on now
- Subsequent screens walk you through verification



Enter Test Data and Answer Task-Specific Questions

- HERS Mobile leads you through task-specific questionnaire
- Enter test data as appropriate
- Select Pass or Fail



“To Do” List Shows What You Have & Haven’t Completed

- Green checkmark shows measures that have passed
- Red X shows measures that have failed
- Workflow list shows up for any structure that has outstanding tasks



If You Can't See It, You're Done!

- HERS Mobile only shows “open” structures/workflows
 - If it's on your screen, you have work to do
- If testing is complete, item “disappears” from your handheld
 - Shows up in Registry after you “sync”



Put an End to Data Entry

- Data collected in field automatically goes to Registry
- “Sync” before you go into field and after you’ve performed verifications
- Program shares data between the Registry and your handheld



Raters are raving

Select raters tested HERS Mobile

- 100% would recommend to others
- 80% found it intuitive, easy-to-use
- 40% said it would save 3+ hours of data entry per week
- 40% said it would increase billable hours by 1-2 hours per week
- 90% said working with CHEERS has helped expand their business



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“The business enterprise has two
– and only two – basic
functions: marketing and
innovation. Marketing and
innovation produce results;
all the rest are costs”

Peter Drucker



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**Replace complacency with
paranoia and passion**



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