

“Prosperity in Changing Times”



Rating Services with Applied Building Science Consulting

florida
H.E.R.O.SM

Part of the Solution...One Home at a Time

Rating Services with Applied Building Science

Rater:

Conducts performance tests and develops a Rating

**“A Rater who is just a Rater
will not be a Rater for long.”**

BASICS

- Service must be of value
- Knowledge and experience enhances your value
- Must be a problem solver – not make problems for your client
- Value must be demonstrated – create effective partnerships



What attributes does an Applied Building Science Consultant need?

Training

Skills

Ability

Knowledge

Experience

Integrity

Concern

Effective Communication

Services MUST be of value

Applied Building Science is growth area for this Industry

Diffuse market provides many opportunities

Services offered must be commensurate with skills

Services can include:

- Preliminary design consultations
- Load calculations and duct design
- Site Inspections during construction
- Performance testing-Energy Star Commissioning
- Diagnostic Work on existing homes

Independent Third Party...

- Is essential to my business model
- Enhances my credibility

Carry E & O Insurance !