

Quantec Report: Table IV.1**PR Comment**

Cost Item	Description	Cost	Payer	EDH Sample
Baseline Audits	Initial verification of energy model	\$4,050	Builder	300
Training	\$4,600/year for 2 years	\$9,200	Builder/ Rater	As required/ Bldr
Consulting Services	\$5,600/year for 2 years	\$11,200	?	?
Rating Fee	\$200/each for 360 homes	\$72,000	Builder	300
Software Fee	\$15/each for 360 homes	\$5,400	Builder/ Rater	Inc/
Rater Processing/Data Mgmt. Fee	\$25/each for 1,800 homes	\$45,000	?	Negotiable
OEE Processing (Rated Homes)	\$35/each for 360 homes	\$12,600	?	?
OEE Processing (Sampled Homes)	\$15 each for 1,440 homes	\$21,600	?	?
Average		\$100		Avg. \$60
Total - Quantec Comparison		\$181,050		\$108,000
Total - Actual Use Comparison	FH - \$300 SH - \$60	\$540,000		\$108,000

In particular:

→ *Training builders*

- Training is not a cost of a sample vs. full audit program. We would train builders in both instances and it is usually at rater or builder expense, not an expense of the Provider. Ohio has had Training dollars available for Architects, Builders, Code Officials, and Consumers. We have used and are still using some of those dollars as a function of the state OEE education effort. This training exists externally to the rating program.

→ *Processing the ENERGY STAR labels for Sampled homes*

- The Provider establishes the fee, if any, for processing SH audits. My spreadsheet certificate submission automated the HERO process. My database certificate print report could have printed the ESH certificates for the cost of the paper.

Based on the costs incurred in the Pilot and the expected costs that would be necessary to for an expanded Program effort, these additional costs are estimated at approximately \$40 per home, for a total cost of \$100 per home to obtain the ENERGY STAR label using a sampling protocol.

- **I am now a HERS Rating Provider. I currently offer to administer SH Programs for far less than \$100 per house, including the field auditor rating fee, the software-licensing fee, and my overhead.**
- My rating competitor in the Columbus market has offered to do FH audits at \$100 each ... that's Full HERS audits, not sample audits. How can he do that?