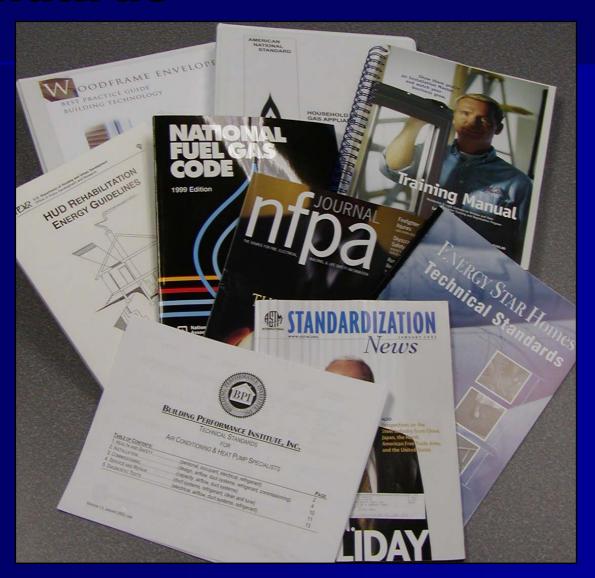
Setting the Standard for Building Performance

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Standards



Who Needs Standards?

- Practitioners (raters, contractors, builders, architects)
- Authorities (credentialing entities, code officials, program management)
- Policy-Makers (government bodies, trade associations)
- Consumers (home-owners, residents)

Why Do We Need Standards?

- To ensure consistent delivery of services
- To obtain broad-based acceptance
- To raise the bar
- To improve the quality of services

How much is too much?

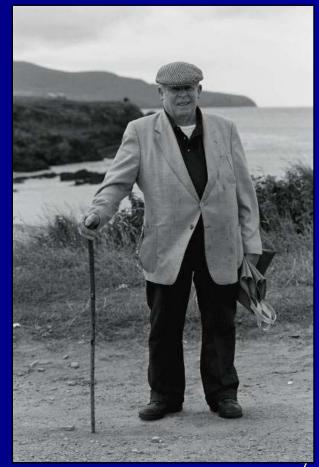
- We've got to pause and ask ourselves: How much clean air do we need?
 - Lee lacocca

Consistency

- Consistency is the essence of standardization
- What is required to ensure consistent results?
 - Clearly defined standards
 - Clearly stated standards
 - Validation and verification

Stakeholders

- Stakeholder involvement ensures broad-based acceptance
- Who are the stakeholders?
- Challenge:
 - building consensus
 without diluting the end
 product



Raising the Bar



Raising the Bar

Why did the Fosbury Flop work?

- Innovation
- Risk
- Technique
- Persistence
- Scientific Basis

Quality Assurance

- Standards without enforcement are ineffective
- Verification of properly applied standards is crucial
- An authoritative body is necessary for interpretation

What is a Standard?

Technical Specifications

- Prescriptive
- Related to things

Performance Standards

- Procedural
- Related to behaviors

Policy Standards

- Validation
- Related to verification of performance

Technical Specifications

- Related to the end product rather than the process
- Quantifiable
- Goal-oriented

Technical Specifications

ENERGY STAR®
 labeled products
 must be 30% more
 energy-efficient than
 the baseline for that
 product



Prescriptive Standards





Prescriptive Standards Characteristics

- Measurable
- Verifiable
- Repeatable
- Often Nominal

Food Defect Action Levels

PEANUT BUTTER

- Insect filth
 Average of 30 or more insect fragments per 100 grams
- Rodent filth
 Average of 1 or more rodent hairs per 100 grams
- Gritty taste and water insoluble inorganic residue is more than 25 mg per 100 grams

Prescriptive Standards Categories

- Installation Specifications
- Acceptable Limits
- Minimum Measures
- Materials Specifications

Performance Standards



Performance Standards

- How did adventure racing change the standard for athletic performance?
 - Forces athletes to diversify their skills
 - Requires a combination of mental strength and physical strength
 - Places a premium on endurance and teamwork

Performance Standards Characteristics

- Procedural
- Practical
- Applied
- Directly related to best practices

Performance Standards Categories

- Tools and Techniques
- Protocols and Procedures
- Diagnostic Applications
- Work Scope Prioritization

Validation Standards



Validation Standards Example

■ The final CFM50 measurement must be within +/- 15% of the inspection measurement.

Validation Standards Characteristics

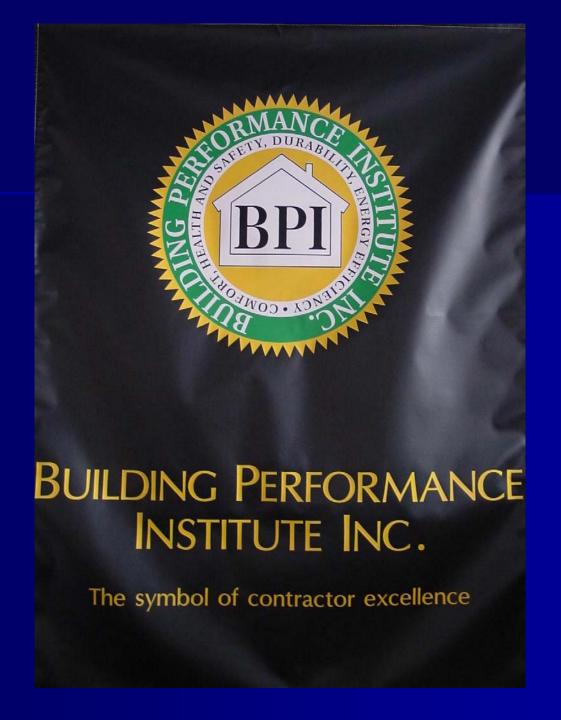
- Quality Assurance Criteria
- Pass/fail Conditions
- Direct correlation to Prescriptive and Performance Standards

Validation Standards Categories

- Inspection Process
- Compliance Tools
- Feedback/Recertification Process
- De-listing Criteria

Applications

What happens when we have standards without skills verification?



BPI Process

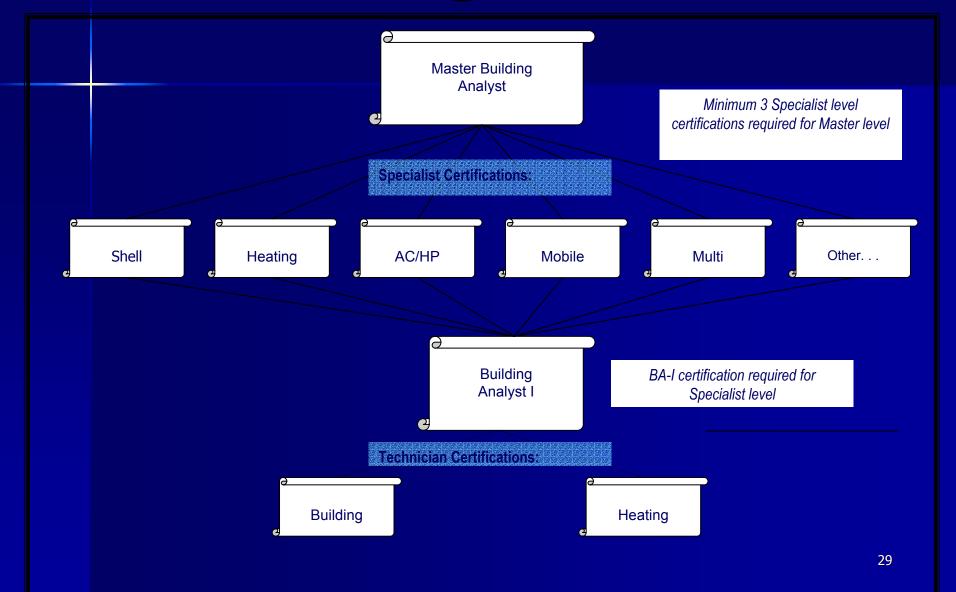
Certification

- Knowledge-based written exam
- Performance-based lab/field exam

Accreditation

 Business level commitment to practice according to BPI performance standards

BPI Job Designations



BPI Process

- Technical Standards Development
 - Technical Advisory Council oversight
 - Expert Panel core development
 - Technical Committee review process

Current Projects

- Air Conditioning and Heat Pump Specialist
- Mobile Homes Specialist
- Multi-Family Auditor
- BPI HERS Rater

- Combines BPI
 Building Analyst I
 with traditional
 HERS Rater
- Voluntary opportunity for Raters to raise the bar



Where Does HERS Fall Short?

- Technical Performance Standards
- Diagnostic Protocols
- Quality Assurance Standards and Procedures
- De-listing Criteria
- Centralized Technical Support

- Provides standards and skills verification for
 - Inspection procedures
 - Performance testing
 - Health and safety

- Content will include areas where national HERS standards fall short:
 - Insulation assessment procedures to determine effective Rvalue
 - Mechanical ventilation requirements
 - Duct leakage testing specifications
 - Combustion safety testing
 - Inspection process
 - Design requirements (Manual J, Manual D, IBR)

- What will BPI provide in exchange for this commitment?
 - Expert technical support, including access to members of BPI technical committees
 - Assistance in rating decision-making (making defensible trade-offs, selecting upgrade packages)
 - Other possible collateral benefits
 - Guidance for working with builders
 - Homeowners manual

Challenge

■ To create a baseline set of standards with enough flexibility to allow for regional and programmatic variations on a national scale.

Partnership Opportunities

- BPI Affiliate Organizations
- BPI Technical Committee
- Training Opportunities
- Compliance Tools

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