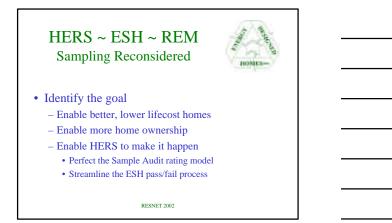
HERS ~ ESH ~ REM Sampling Reconsidered	HOMES
Improve Audit Efficiency	
- If we fail at market transformation, we ha	ve failed our goal
- If we fail to handle the market when it co	mes
we have failed our goal.	
• Streamline the Process	
-Identify the goal	
-Continually evaluate the process	
-Objectively rate the results	
-Remember the goal	PDF
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HERS ~ ESH ~ REM Sampling Reconsidered

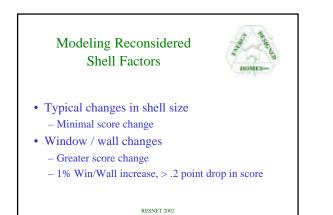


- Continually evaluate the Process
 - HERS ratings are gaining market momentumCurrent business models may not accommodate
 - future volume
 - Sample Audits present opportunities with volume builders

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HERS ~ ESH ~ REM Sampling Reconsidered Questions from this audit project Rating Scores are relatively insensitive To shell size variables To air leak factors Data requirements seem redundant

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Modeling Reconsidered Air Leakage Factors



- 0.35 ACH natural is unrealistic rating parameter - Large homes can be barns
 - Builders have no incentive to build airtight
 - E-m homes 0.25 BD to the owned and give
 - Few homes $> 0.35 \sim BD$ testing generally unproductive
 - Minimal Impact (0.2 reduction in score / .05 ACHnat)
- Duct loss issues unclear if all into heated space

 Minimal impact (0.1 reduction in score / 50 CFM25)

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Modeling Reconsidered Worst Case Construction • ESH Pass / Fail on the given model - Base model scored at 88.6 - With 0.50 ACH natural - With 500 CFM25 - With 50% increase in window area •Score: 86.3 ~ still an ENERGY STAR HOME!

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Modeling Reconsidered Streamline ESH pass/fail process



- Current HERS modeling too detailed – Shell variables are score stable
 - Simpler win/wall factor only slightly more important
 - Air leakage variable relatively score stable
- Software models show feature not shell efficacy - BOPs produce predictable score results

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Modeling Reconsidered Streamline ESH pass/fail process



- In demonstrating minimum ESH compliance, we can assume most of the data we are calculating

 Base models can be extrapolated to additional homes
- Rater efforts could be refocused
 - Not on unproductive repetitive tasks
 - On real performance issues, on building better homes

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The Lean Mean HERS Rating Machine



- Develop multiple certification models – Sample Audits for consistent Volume Builders
 - Full audit (Lender paid?) for others
 - BOPs ... if designed to work not punish
- Reduce unnecessary data detail
- Model particular builder or local BOPs
- Expand to balance of builder's portfolio

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A Lean Mean HERS Rating Machine ... for Volume builders • Develop Sample Audit protocol - Baseline Audits PDF - Performance review of audit findings PDF - Design Builder BOP with a score margin - Sample 1/7 of homes, HERS diagnostics and inspection • Computer Model - Baseline audits

- Establish the Builder BOP

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Remember our Goal!



- Enable better, lower lifecost homes
- Enable more home ownership
- Enable HERS to make it happen

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