NANCY STHILAIRE

Board Candidate Application	
Candidate Information:	Nancy StHilaire Home Energy Group, LLC nancy@home-energy-group.com 843.216.0003
Category:	Provider
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Core Questions

1. Please describe in light of the responsibilities of the RESNET Board why you are the right person to be a member of the RESNET Board of Directors

I believe that part of the boards responsibility, and specifically the responsibility of a board member representing Providers, is to understand the various size and business models while ensuring the integrity of the rating system. I also think that it is important to have representation on the board from a variety of business sizes and models of QA Provider organizations. We started as a small rating organization, and have grown to a QA Provider and Rating organization - so I have an understanding of the issues facing the small to mid-size organization, especially as they start to grow their businesses.

2. Why is this the right time for you to serve on the RESNET Board?

I am running for my second term on the board, so I understand the time obligations that are required to be on the board. As we approach the changes in how we administer quality assurance, it is important to have someone who understands the small to medium size and for-profit provider model. While we want to ensure the integrity of the rating system, I think we need to approach the change of the process in a thoughtful and methodical manner that actually improves the quality assurance of HERS ratings. I think that I bring that balanced approach to my role as a board member.

3. Please explain your knowledge and/or experience in terms of each of the primary responsibilities of the RESNET Board

The Boards primary responsibility is to promote RESNET's mission and purpose. As a business owner, and in my previous career, I have experience in strategic planning, budgeting, and policy and program development. All of this must be done while maintaining and improving the quality of the rating system. The integrity of the rating system is the primary product for HERS raters - and so it is of utmost importance that the board be focused on this issue.

Candidate Questions

1. Describe your experience in either leadership and/or serving on the board of a non-profit organization.

In addition to serving on the RESNET board, I served on the Advisory Board for the Department of Occupational Safety and Health at Murray State University for over 10 years. The Advisory Boards responsibility included developing a plan for attaining and maintaining ABET accreditation for the department, advising on budgetary issues, and advising on course/curriculum development for the department.

2. What would you contribute to the RESNET Board?

I bring over 15 years of experience of working for a Fortune 100 company in a management position as well as almost 10 years working in the energy efficiency industry, in addition to having worked in higher education in a university setting. This creates a unique blend of understanding the role of education and non-profit organizations that comes from having worked in education, with the practical skills that are needed in a large corporation and the reality of working in our industry.

3. Why do you want to serve on the RESNET Board?

As I stated the first time that I ran for the board, our business is a success because of RESNET and the support we received from that organization in developing our business. I'm trying to give something back to RESENT, while providing insight from the perspective of having started out as a rating organization, and having grown into becoming both a training and QA Provider.

4. As a RESNET Board member you will be a member of the fundraising committee. Please describe how you would raise \$5,000 for the organization.

Before I could give an answer to this question, I would need to understand what was the \$5000 to be used for? Is it for a scholarship, operating expenses, etc? Is this the grand total to be raised, or is this part of a larger fundraising effort. I think it's important to look to the people who have an interest in the purpose of the project that the fundraising benefits for support for fundraising endeavors.